



[www.triosupply.com](http://www.triosupply.com)





## **We contain your good reputation.**

Dart's comprehensive line of plastic cups and containers make sure your food looks great and stays fresh.  
With Dart, the choice is clear.

Find us online! [www.dart.biz](http://www.dart.biz)



## Stand out with Solo<sup>®</sup>

Solo's diverse line of customizable paper cups and containers ensure that you stand out everytime.





## Welcome to **TRIO SUPPLY COMPANY**

*Since our inception over thirty years ago, Trio Supply Company has prided itself on delivering the highest quality and best value to our customers.*

Trio Supply believes in old school hands-on personal service approach in our client relations and customer service; we have a human answering our telephones, we enjoy meeting our customers face-to-face, and we gladly make unscheduled deliveries for the emergencies that inevitably arise. Our salespeople, including our owners, use their own vehicles to facilitate those special deliveries at odd hours for you. Nothing pleases us more than being able to go the extra mile to make you, our valued customer, happy.

This philosophy has helped us to stand apart from our competition, and to grow into an industry leader, distributing a wide range of institutional food service disposables throughout the Twin Cities metropolitan area.

As our many satisfied customers have come to know, Trio Supply offers not only products and services on which you can depend, but also a convenient, cost-effective partnership that will help your business succeed.

We hope you enjoy learning more about Trio Supply on the following pages. The accompanying advertisements from our valued suppliers enhance the picture of who we are, and we thank them for their support in the development of this project.

If you have any questions or would like to learn more about what Trio Supply Company has to offer, please call us at **612-522-3822** or **800-910-4607**.

*Sincerely,*

*Michael P. Ludwig  
President*

# Fabri-Kal

has been providing the foodservice industry with high-quality packaging solutions for more than 60 years.

## Greenware On-The-Go Boxes

- Perfect for customers' on-the-go lifestyles
- 6" square containers, available in 1-, 2-, 3- and 4-compartment designs
- Made from annually renewable plants



**Fabri-Kal would like to wish Trio Supply a happy 30th anniversary. Congratulations and here's to another 30 years of continued success!**



## Cup Inserts

- Easy to create grab-and-go food combos
- Cups are custom printable
- Suitable for heating sealing



[www.fabri-kal.com](http://www.fabri-kal.com)

1-800-888-5054



# WHO WE ARE



*Trio Supply Company is a leading Twin Cities distributor of institutional food service disposables, janitorial and sanitary products, and beauty/spa supplies. Our experienced staff, depth of inventory, and superior service make us unique in our market.*



The company was founded by a trio of individuals, Mike Ludwig, Steve Isakson, and Don Larson, in 1985. A couple of years later, Dan Bonk joined the partnership. The co-owners worked hard over the years alongside a team of dedicated employees, building a loyal clientele and enjoying continuous growth. When we started out, annual sales were in the \$1 to \$2 million range. Today we are a \$30 million firm, with a strong regional leadership position based on the same values and focus we started with—getting our customers what they need when they need it, and doing whatever it takes to fulfill that commitment.



Trio Supply's primary customer base includes restaurants, schools, hospitals, and government agencies, as well as office buildings, and any other concern using institutional paper, janitorial or sanitary products. Our product lines feature variety and depth unmatched in our region, and our fill rate can't be beat. Back orders are simply unheard of at Trio Supply.

Trio Supply has a basic management philosophy. Everyone in our company, including our four owners, provides direct, personal attention for each of our valued customers. Much of our business is through referrals from existing customers. We eagerly anticipate the opportunity of providing you with the kind of outstanding products and service our customers have come to expect.



**PACTIV**

Foodservice / Food Packaging

Consistently  
Providing  
Quality To-Go  
Products



**INTEPLAST GROUP**  
*Integrated Bagging Systems*

- **Institutional Can Liners**
- **Disposable Gloves**
- **T-Shirt Bags**
- **Get Reddi® Food Service Bags**
- **and more...**



**INTEPLAST GROUP**  
*Pitt Plastics*







## “ENDLESS” INVENTORY

At Trio Supply, we have over 7,000 quality products in stock and available for fast delivery. That’s the hallmark of Trio’s service—having the products you want and the capability of getting them to you when you need them. Our 80,000 square foot warehouse contains over \$3 million of inventory at all times to be sure we have everything you need. We boast an almost unheard of fill rate of 99.5%! And when new products come out that we believe our customers will want and need, we add them to our inventory as soon as they become available.

### OUR MAIN PRODUCT CATEGORIES INCLUDE:

- Bags
- Boxes
- Can liners
- Spa/beauty supplies
- Cleaning products
- Containers
- Cups
- Cutlery
- Dinnerware
- Film
- Foil rolls & sheets
- Gloves
- Napkins
- Paper Rolls
- Placemats
- Straws/Stirrers
- Tapes
- Tissue products
- Towels
- Trays
- Wipers

We stock a wide array of items in all of our lines.



**Congratulations to  
Trio Supply on your  
30th anniversary!**

**From your partners at**

**HFA inc.®**  
**Handi-foil of America**

**Great Food  
Deserves  
Great  
Presentation!**

Sandwich wraps, deli papers, basket liners, all kinds of disposable food items from Brown Paper make up a portion of TRIO's product portfolio.

Keep up the great work, and...

**Congratulations  
on 30 Years!**



**BROWN  
PAPER GOODS**

## EXPERIENCED STAFF

At Trio Supply, our knowledgeable employee team is our most valuable company asset. Our people are highly motivated professionals, and we enjoy very low staff turnover. Every one of us is a hard-working industry veteran, dedicated to keeping our customers happy. We are thoroughly informed on our products, and take pride in making sure you get the right product to suit your need and budget.



## FLEXIBLE AND RESPONSIVE SERVICE

As an independent company, Trio Supply is unburdened by layers of management. All of us are empowered to take quick action and make on-the-spot decisions on behalf of our customers. We follow through and follow-up to be sure you are totally satisfied with every aspect of your dealings with us. Every department in our company is customer driven to assure your satisfaction. Our "hands-on" approach gives us immediate feedback on your requirements and helps us continually improve our products and services for you.





# Novex Products, Inc.

Manufacturer of High Quality Tissue, Towel, and Napkins

[www.NovexProducts.com](http://www.NovexProducts.com)

Lorain, Ohio 44055

Distributed by Trio Supply



## DARNEL NATURALS PULP CONTAINERS



Can be used in the microwave



Tight seal



Resistant to grease

100% compostable, Darnel Naturals is a pulp based product that is ideal for restaurant and take out use. Manufactured to be grease resistant, and can withstand temperatures of up to 350°F, this line of hinged lid containers is also 100% recyclable.



ASTM-6886 compliant and 100% compostable. Manufactured to be grease resistant, and can withstand temperatures of up to 350°F, this line of hinged lid containers is also 100% recyclable.



## FAIR AND COMPETITIVE PRICES

At Trio, we offer not only great products and service, but also very attractive prices. Efficient operations and our simple corporate structure help us maintain low overhead, a contributing factor in keeping our prices down. Plus, it's our policy to pass on price decreases to our customers. It has always been our philosophy to treat our employees and our customers right, a tradition that we believe contributes to our continued success.



## LEADING EDGE TECHNOLOGY

Trio Supply may be a small company, but we take full advantage of big company technology to streamline our operations. Our sophisticated computer systems help us track inventory and stay on top of all key operations. We also use our technical capabilities to produce reports for our customers.



## New Products from Anchor Packaging



**TRIO** Distributed by  
Trio Supply



For samples or questions please contact  
Jim Moss at Packaging Sales Inc. (763)559-5920 or [jmoss@packaginginc.com](mailto:jmoss@packaginginc.com)

## More Than Paper



As a family owned and operated company for over 65 years, Royal Paper Products Inc. remains a leading supplier to the food service, janitorial, and hospitality industries.

With a broad portfolio of over 1,000 disposable catering, kitchen and dining supplies, Royal has become recognized as an industry leader for trusted product quality and exceptional service.

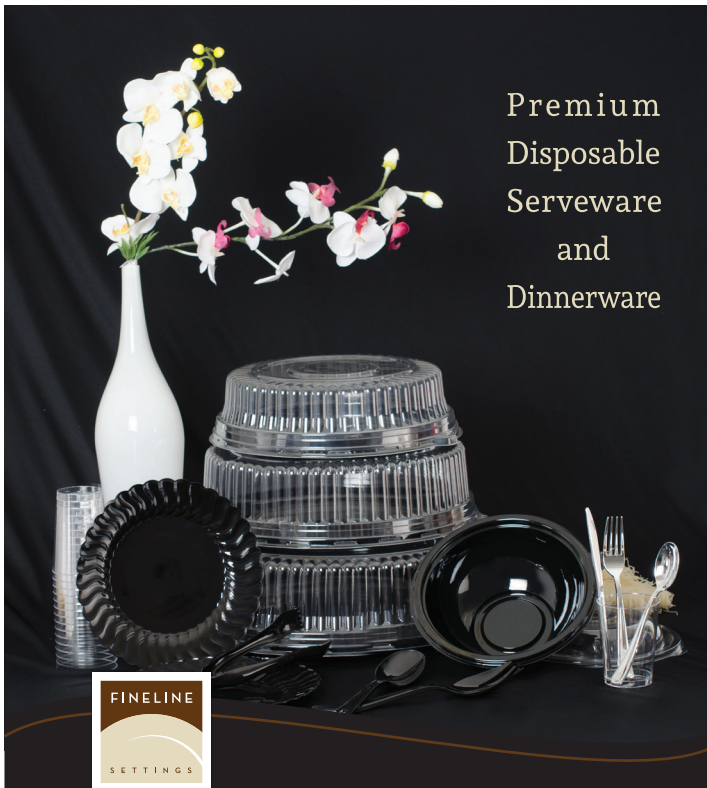


[www.royalpaper.com](http://www.royalpaper.com)



Royal Paper Products, Inc. | Exton, PA  
800.666.6655

Premium  
Disposable  
Serveware  
and  
Dinnerware



For questions and samples  
please contact **Jim Moss** at **Packaging Sales Inc.**  
Email – [jmoss@packaginginc.com](mailto:jmoss@packaginginc.com) • Phone – (763)559-5920

## The Complete Package™



Catering



Molded Fiber



Bakery



Foodservice



**SOUTHERN CHAMPION TRAY**

Paperboard Packaging Specialists Since 1927  
[www.sctray.com](http://www.sctray.com) | 800.468.2222



## SPEEDY DELIVERY

Trio Supply maintains its own truck fleet to assure reliable next-day delivery of your products on a regular basis throughout our region. We have eleven trucks now, and continually expand the fleet to keep up with increases in our sales volumes. Our courteous drivers know the customers on their routes and their delivery preferences. Plus, we gladly make unscheduled deliveries for the emergencies that inevitably arise. Our salespeople (including our owners) use their own vehicles to facilitate those special deliveries at odd hours for you. Nothing pleases us more than being able to go the extra mile to make a customer happy.





Ability to select the specific components placed in your kit for only a 10 case minimum



**CUSTOM PRINTING**  
napkin • film • coupon insert

**TRIO** Distributed by  
Trio Supply

**BERK WIPER INTERNATIONAL, LLC**  
Converting and Packaging



We have the widest line of wipers in the industry!



Distributed by Trio Supply

# Excellence in Food Service Packaging



**Durable Packaging International**

750 NORTHGATE PARKWAY • WHEELING, IL 60090  
P: 847-541-4400 • F: 847-541-9360  
sales@durablepackaging.com • www.durablepackaging.com



Manufacturing for over 65 years



... PROVIDING A TOTAL SOLUTION FOR YOUR POS SUPPLIES - RECEIPT PAPER, ATM ROLLS AND RIBBONS



**NAPCO**  
Bag and Film

Post Consumer Green Program



Distributed by Trio Supply

www.NAPCObag.com





## AWARD-WINNING BUYING GROUP MEMBER

Trio Supply is proud to be associated with The United Group (TUG), a nationwide member-owned organization comprised of independent distributors and allied vendors of disposable products from the janitorial/sanitary, industrial packaging and foodservice markets. Among the benefits of our TUG membership is access to a wider variety of products from leading manufacturers, as well as the advantages of group buying power.





CONTACT US  
AND GIVE YOUR BUSINESS  
THE TRIO SUPPLY  
ADVANTAGE TODAY!

## WHY CHOOSE TRIO SUPPLY?

- Wide variety of quality products always in stock for next day delivery
- Unbeatable fill rate
- Knowledgeable staff of industry veterans
- Outstanding personal attention and service
- Hands-on corporate philosophy
- Emergency deliveries
- Competitive prices
- Fair, honest and straightforward business practices

45 Northern Stacks Drive Suite  
100 Fridley, MN 55421  
Telephone: 612-522-3822  
Fax: 612-522-4403



# Tork offers solutions for all your needs



## Innovative Tork Dispensing Solutions from SCA

Tork is the leading global brand in workplace hygiene. From paper towels in hospital washrooms to napkin dispensers in restaurant dining rooms, Tork delivers a great experience for the user and a simple experience for the buyer. And as part of SCA, we're dedicated to serving your needs in a sustainable way – saving you time, money and effort, so you can focus on what matters most to your business.

Learn how you can get a free trial of this dispenser at [www.talktork.com](http://www.talktork.com)



torkusa.com  
866-SCA-TORK

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## Catering Collection

Designed For The Occasion™



## Green Collection

Sustainable Packaging That Performs



## Cold Collection

Versatile Packaging with Fresh Appeal



## Hot Collection

Quality Packaging Just Right  
For Carry-Out



## Snack Collection

Packaging for On-The-Go Lifestyles

 **Sabert®**  
® makes food look great®

1-800-SABERT-1(722-3781)

[www.Sabert.com](http://www.Sabert.com)

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